



Industry Genomics Network Alliance

*Making personalised healthcare accessible to all Australians by
harnessing the collective skills and expertise of industry
to accelerate the adoption of genomics*

Membership Brochure

December 2024

Background

InGeNA Ltd is the peak industry body for organizations in the genomics sector, providing a unified voice to ensure industry is consulted, heard, and included in critical discussions. Our members bring unique insights and expertise across diagnostics, therapeutics, software, data, and analytics—ranging from global multinationals to innovative Australian startups.

Committed to collaboration, InGeNA works with the broader genomics ecosystem, including patient and consumer groups, to embed genomics into Australia's health system sustainably, achieving both clinical and efficiency benefits.

We define industry broadly, encompassing for-profit and not-for-profit entities involved in research, services, and solutions across predictive, preventive, diagnostic, therapeutic, and analytical applications, as well as software and clinical service delivery.

To achieve our purpose, InGeNA collaborates across the healthcare system—with government, consumers, healthcare providers, academia, and our Consumer Advisory Group. We focus on three strategic priorities to drive impact:

- **Influence:** Advocate for policy changes to advance genomics adoption and access.
- **Delivery:** Promote genomics to enable personalized healthcare.
- **Innovation:** Facilitate industry's role in shaping the future of healthcare.

Please read our [Strategic Plan here](#).

Membership and Partnering Options

InGeNA offers a range of membership classes tailored to suit diverse needs:

- **Industry Membership:** Tiered options designed for businesses in the genomics sector.
- **Associate Membership:** Available for organisations unable to join as full members due to internal requirements.
- **Individual Membership:** Ideal for sole traders or individuals with an interest in genomics.
- **Partnering Model:** Suitable for government-owned or funded entities, industry/professional bodies, or consumer/patient groups seeking to collaborate.

This brochure outlines the benefits of our Industry Membership.

To join, please complete the [Application Form here](#). If you'd prefer a conversation to learn more, email us at info@ingena.org.au to arrange a call.

We provide incentive to Australian owned and headquartered entities. A broad and engaged Membership which receives value from InGeNA Membership is vital to the success of InGeNA's goals.

Membership Benefits

InGeNA is focused on growth to increase the influence and profile of our members and our industry. We offer a range of member only benefits.

Participation, Engagement and Influence

- **Influence & Advocacy:** Shape InGeNA's direction and contribute to high-impact submissions and consultations.
- **Representational voice for industry:** InGeNA plays a key role to represent industry and to participate in discussions at a federal and state government level.
- **Inclusion in Key Steering Groups and Initiatives:** Providing opportunities to shape our activities and advocacy.

Events and Connection Building

- **Exclusive Networking & Events:** Access regular member-only online and in-person meetings to connect and collaborate.
- **Strategic Connections:** InGeNA's network enables you to build meaningful industry relationships.

Visibility and Showcasing

- **Visibility & Recognition:** Be featured in our member directory, communications, and events to showcase your presence in the industry.
- **Showcasing your achievements:** we share the achievements and news about our members to amplify their message.

Information

- **Industry Insights:** Stay informed with regular updates from our CEO, Chair, and Board on policy priorities, industry news, and InGeNA activities. Helping you and your team to keep updated.
- **Keeping you informed:** Members receive regular updates on feedback from government and stakeholder discussions, and updates on government policy priorities.
- **Regular member meetings:** include presentations from members and key stakeholders from industry and government about the projects and priorities of interest and opportunities for industry involvement.

Governance

- **Governance Opportunities:** Nominate representatives to the Board, vote at meetings, and help shape InGeNA's future. This is open to members of InGeNA only.

What you can expect from InGeNA

- A highly consultative and collaborative group that represents a united industry voice focused on driving the progress of genomics adoption in Australia.
- Engagement with diverse perspectives including with our consumer advisory group to enable a patient centric approach.

Membership Rights and Responsibilities

As a valued Member, here's a quick summary of your rights and responsibilities:

Your Rights:

- Stay informed and engaged: Receive notices, attend, speak, and vote at general meetings—this includes voting for Elected Directors. *(Note: rights are on hold if fees are unpaid.)*
- Influence leadership: Nominate one individual for consideration as an Elected Director (as long as they meet ASIC and ACNC requirements and are not your nominated Representative).

Your Responsibilities:

- To appoint a Nominated Representative (an officer or senior executive) to exercise your rights on your behalf at our AGM or General Meetings.
- If InGeNA were to wind up, your contribution to any outstanding liabilities would be limited to just \$1.

For your reference our Constitution can be accessed here - [Link to Constitution](#).

By being part of InGeNA, you contribute to shaping the future of our industry!

Membership Fees

Company size	Australian revenue	Annual membership fee	Additional recognition of Australian owned companies
Start-Up	\$0-5M	1st year of membership \$500; 2nd year of membership \$750; 3rd year of membership \$1000, then moves to Band 1.	
Small business	<\$10m	\$1500	
Band 1	>\$10m-\$75m	\$5k	10% discount
Band 2	>\$75m - <150m	\$10k	10% discount
Band 3	>\$150m - <250m	\$15k	10% discount
Band 4	>\$250m - <500m	\$20k	10% discount
Band 5	>\$500m	\$25k	10% discount

A discount of 10% if there is an upfront three-year commitment of Membership (invoiced annually) is available for Band 1-5 based on application.

Next Steps

We look forward to welcoming you to InGeNA so that you can connect with like-minded professionals working to advance genomics adoption in Australia.

To progress your application please complete our [Membership Application Form](#).

If you have any questions or need help with your application, just reach out to us at info@ingena.org.au—we're happy to assist.

"InGeNA has allowed TrakGene to collaborate with other players in genetics and genomics to create a united voice, align viewpoints and position industry in the evolving conversation and initiatives for the Australian community and to help our respective organisations grow."

"The Australian government see genetics and genomics as a core focus area for the future of healthcare and InGeNA provides a centralised reference point to engage with industry stakeholders, providing a more succinct and structured approach and response to initiatives, and an understanding of where there may be future opportunities".

Andrew Grant, CEO, TrakGene